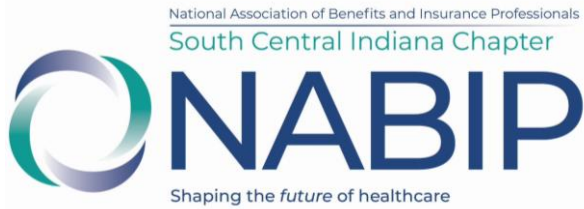


*Platinum Certified 2024 / Pacesetter Award Winner 2023-24*



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**November 2024 Issue 23 Volume 256**

**Mission Statement:** *To prepare our members to best serve their communities and represent our industry through education, shared experiences, and motivation*

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# No Regular Monthly Meeting Due To 4<sup>th</sup> Quarter Deadlines.



**OUR  
PREZ  
SAYS...**



Hello fellow NABIP members!

Well, we did it again! The generosity of our Chapter is truly amazing and as mentioned by Andrea, the Chapter exceeded the Chapter Match \$500! I'm sure this will be put to good use for those in need.

Our October meeting was a smash! Tons of great information, dialog and really an enlightening discussion by all those that attended. A big thank you to Carol Flispart and Pam Evans for taking time to share their knowledge with us!

Lastly but as important we have a baby in the bunch and I'm sure many are anticipating baby Arch coming to one of our future meetings. He could be the perfect distraction we all will need after the end of the year, and Libertie, I am sure there are plenty of volunteers to hold him. Congrats on your new addition!!

We are quickly approaching the Holiday Season, so I hope everyone has a great Thanksgiving with their families and friends. We are truly blessed to have our friends in the Chapter, and I want to extend a huge thank you for your participation. Enjoy!

*Charlie*

**Charlie Mayberry, NABIP/ South Central Indiana Chapter President**

South Central *REVIEW* November 2024

**CHAPTER LEADERSHIP  
2024-2025**

<b>President:</b> Charlie Mayberry	<b>Immediate Past President:</b> Charlie Mayberry
<b>President Elect:</b> Johnny Reliford	<b>Secretary:</b> Jessica Croquart
<b>Treasurer:</b> Andrea Bogard	<b>Legislative:</b> Larry Mayfield
<b>Communications:</b> Andrea Bogard	<b>NABIP/Pac:</b> Ky Yarling
<b>ISAHU-Pac:</b> Larry Mayfield	<b>Professional Development:</b> Libertie Villalpando
<b>Awards/Vanguard:</b> Jessica Croquart	<b>Membership:</b> Johnny Reliford
<b>Retention:</b> Greg Allen	<b>Media Relations:</b> Laura D'Antoni
<b>Social Media:</b> Jessica Croquart	<b>Committee Assistants:</b> Kaitynn Loy Christina McGinley

**A Goal without a Plan is just a WISH.**



NABIP/South  
Central Chapter  
Website:  
NABIPSCI.org



NABIP – South  
Central  
Indiana Chapter



**November & December - no meetings**

**January 9<sup>th</sup> - Celebration Luncheon**

**February 13 - Lora Mount, Elder Law Attorney**

**February 23-25, CAPITOL CONFERENCE  
(Washington, DC)**

**March 13 - CE Day including Ethics Course**

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**All financial records are available for review. Contact Andrea Bogard, Treasurer, at [ABogardInsurance@yahoo.com](mailto:ABogardInsurance@yahoo.com). Copies of the By-Laws are available. Contact Jessica Croquart, Secretary, at [Jessica.Croquart@SIHO.org](mailto:Jessica.Croquart@SIHO.org)**



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## SOUTH CENTRAL INDIANA NOVEMBER MEMBER ANNIVERSARY



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## November Charities of Choice:



**With Thanksgiving only a few weeks and no monthly meeting, we will be donating to five local food banks within our chapter counties in \$100 increments.**

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Have Medicare questions?  
I have answers.

**Tom Leix**  
Licensed Sales Representative  
7440 Woodland Dr. #100  
Indianapolis, IN 46278  
317-405-3919, TTY 711



# “UNITE” North Carolina

ManyThanks to those of you who generously contributed to our “UNITE North Carolina” campaign helping recent hurricane victims. With our \$500 chapter match, we were able to send **\$1245.00** for relief.



AT NABIP, WE HAVE A PROGRAM DESIGNED TO REWARD OUR MEMBERS WHO ARE OUTSTANDING PRODUCERS. THAT PROGRAM IS THE LEADING PRODUCERS ROUNDTABLE. LPRT QUALIFIERS RECEIVE A NUMBER OF FREE OR DISCOUNTED EDUCATIONAL OFFERINGS AND OTHER SERVICES FROM US – AFTER

ALL THEY ARE THE BEST OF THE BEST AND WE DEPEND ON THEIR KNOWLEDGE AND DEDICATION TO THEIR INDUSTRY TO HELP OUR OWN ORGANIZATION BE THE BEST. APPLICATIONS FOR 2025 BASED ON YOUR 2024 PRODUCTION WILL BE AVAILABLE IN THE SPRING. YOU JUST MIGHT QUALIFY FOR THIS PRESTIGIOUS GROUP!

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Mark your calendars for **Thursday, January 9<sup>th</sup>** from **11:00 AM to 12:30 PM** at MidAmerica Science Park, Scottsburg, for **CELEBRATION:**

**MEMBER, and PARTNER APPRECIATION**

**Food, Fellowship and Relaxation!**

**Invitations will be sent soon, and we hope you will join us!**



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*Celebrating Libertie's soon to be delivered baby boy at our October meeting:*



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*Big Sis Summer received a gift also!*



*What's in the big blue & white box?*



*This!*